



THE ANSWERS MUST BE ATTEMPTED ON THE ANSWER SHEET PROVIDED

Q.1. Answer the following short questions (10x3=30)

1. **Process of Effective communication**
2. **Briefly describe case study method**
3. **Briefly describe the bipolar mood disorder**
4. **Define the concept of different level of consciousness in Freud 's Psychotherapy**
5. **Explain factors influence Perception process**
6. **List down the physical change happen in emotional states**
7. **Define and explain persuasion**
8. **Briefly describe survey method**
9. **Explain the role of Psychometrics in field of Psychology**
10. **What is school of thought, give name of three school of thoughts in field of Psychology,**

Q.2. Answer the following questions (3x10=30)

1. **Define the concept of frustration and explain the different reactions to frustration.**
2. **Write a detailed note on psychoanalytic theory of personality**
3. **Draw and describe the hierarchy of needs theory given by Abraham Maslow**