



Q.1. Give short answers of the following: (6x5=30)

- A) Technical skill**
- B) Management by walking around**
- C) Feedback control**
- D) Henri Fayol's contribution to management theory**
- E) Hofstede's dimensions for assessing country culture.**
- F) Span of control**

Answer the following questions. (3x10=30)

- Q # 2 Explain various steps involved in planning. Describe how managers can effectively plan in today's dynamic environment.**
- Q # 3 What is motivation? Describe how Maslow's Hierarchy of needs theory applies in an organization to motivate employees**
- Q # 4 In a short essay explain with examples feed-forward, concurrent, and feedback controls**