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**THE ANSWERS MUST BE ATTEMPTED ON THE ANSWER SHEET PROVIDED**

**Q.1. Answer the following short questions: (6x5=30)**

1. Who introduced the concept of “Schema” and “Cognitive Errors? Explain Cognitive Errors with examples.
2. Write a short note on Gestalt Perspective.
3. What are the three main areas of Humanistic Perspective?
4. Write a short note on Maslow Hierarchy of needs. Differentiate between Primary and Secondary motives.
5. Describe the functions of Endocrine System and its effect on behaviors.
6. What are the contributions of Edward B. Titchener in Structuralism school of thought?

**Q.2. Answer the following questions. (3x10=30)**

1. Who is the father of Behaviorism? Write a detailed note on contributions of Pavlov.
2. How does the Psychoanalytic Perspectives describe Personality? Explain any five defense mechanisms with examples.
3. Discuss the contributions of Thomas Szaz and Victor Frankel in Existential Perspective.