Paper: E-Commerce

UNIVERSITY OF THE PUNJAB

B.S. 4 Years Program / Eighth Semester – Spring 2023

Course Code: BBA-411

•	• • • • • • • • •	• • • •	•••••	٠.
:	Roll No.			•
_	••••••			
•	Time: 3 I			

THE ANSWERS MUST BE ATTEMPTED ON THE ANSWER SHEET PROVIDED

Q.1. Answer the following short questions.

(6x5=30)

- 1) What is the role of ASP in an E-Commerce website?
- 2) How can I create a shopping cart using ASP and HTML?
- 3) What is the difference between traditional retail and E-Commerce?
- 4) What is B2C E-Commerce?
- 5) What is cyber security in E-Commerce?
- 6) What is SSL/TLS in E-Commerce?
- Q.2. Answer the following questions.

(3x10=30)

- 1) What are the various online advertising channels and strategies that can be employed by E-Commerce businesses to attract potential customers and drive sales?
- 2) What are e-marketplaces, and how do they function in the context of E-Commerce? How do they benefit both buyers and sellers, and what are some popular examples of E-marketplaces across various industries?
- 3) What are the fundamental concepts and components that underpin the foundation of E-Business, and how do they contribute to the overall success and growth of online ventures?