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**THE ANSWERS MUST BE ATTEMPTED ON THE ANSWER SHEET PROVIDED**

**Q.1. Answer the following short questions. (6x5=30)**

- A. Narcissism and psychopathy
- B. Organizational commitment and its types
- C. Affective, behavioral and cognitive components of attitude
- D. Two factors theory
- E. Why emotional intelligence is important?
- F. Types of teams

**Answer the following questions. (3x10=30)**

**Q.2:** It is said that people management is the toughest job of a manager. How the subject of OB can help a manager performing this job?

**Q.3:** What is motivation? Explain the Expectancy and Social Cognitive/Learning theory of motivation.

**Q.4:** Explain the term “*leaders are born not made*”. Also explain the transformational, transactional and laissez-faire leadership approaches.