



UNIVERSITY OF THE PUNJAB

Seventh Semester – 2019

Examination: B.S. 4 Years Program

Roll No. in Fig.

Roll No. in Words.

PAPER: Conflict and Alternative Dispute Resolution
Course Code: SOC-404 Part-I (Compulsory)

MAX. TIME: 15 Min.

MAX. MARKS: 10

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Signature of Supdt.:

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Division of marks is given in front of each question.

This Paper will be collected back after expiry of time limit mentioned above.

Q.1. Encircle the right answer, cutting and overwriting is not allowed. (1x10=10)

1. An agreement enforceable by law is called
 - a) An agreement
 - b) Contract
 - c) Both (a) and (b)
 - d) None of the above
2. A person holds _____ power when he influences others by coercing, threatening, harming and irritating.
 - a) Coercive
 - b) Normative
 - c) Reward
 - d) Expert
3. In order to convert a proposal into a promise the acceptance must be
 - a) Conditional
 - b) Unconditional
 - c) Absolute
 - d) None of above
4. A dispute between two neighbors can be example of _____ power.
 - a) Expert
 - b) Reward
 - c) Ecological
 - d) Social
- 5 The influence which is deliberate or purposive in nature may be called _____.
 - a) Motivation
 - b) Power
 - c) Integration
 - d) None of above

P.T.O.

6. The form of negotiation in which the negotiation is facilitated by a neutral third party is:
- a) Mediation
 - b) Agent or advocate-assisted negotiation
 - c) Nonbinding evaluation
 - d) Arbitration
7. Decision of arbitration is
- a) Binding on parties
 - b) Partially binding
 - c) Not binding
 - d) None of these
8. The first step in conflict diagnosis is to describe the _____.
- a) Conflict
 - b) Disputant
 - c) Motives
 - d) Position
9. Indo-Pakistan conflict in 1965 was a:
- a) Non-war Armed conflict
 - b) War
 - c) None of these
 - d) Just border conflict
10. The term Men of War signifies:
- a) Military personal
 - b) An aircraft carrier
 - c) A warship
 - d) None of these



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Roll No.

PAPER: Conflict and Alternative Dispute Resolution

Course Code: SOC-404 Part – II

MAX. TIME: 2 Hrs. 45 Min.

MAX. MARKS: 50

ATTEMPT THIS (SUBJECTIVE) ON THE SEPARATE ANSWER SHEET PROVIDED

Questions with Short answers

Marks: (4 x 5 = 20 Marks)

Q.2. Explain the following with examples

1. Types of ADR
2. Timing and Climate Setting
3. Case preparation
4. Forms and Functions.

Questions with Brief answers

Marks: (10 x 3 = 30 Marks)

Q.3. Write detailed note on the following:

3X10= 30 marks

1. What is the Mediation Training? Explain its Conflicts, Causes and responses with examples.
2. What are the common errors in the role of Mediator? Explain its objectives before and during the mediation process.
3. What is Arbitration Act? Briefly Explain it.