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**THE ANSWERS MUST BE ATTEMPTED ON THE ANSWER SHEET PROVIDED**

**Q.1. Answer the following short questions: (6x5=30)**

- 1. With the help of a suitable example, explain the difference between Social Psychology and Sociology?**
- 2. How self-esteem is different from self-efficacy?**
- 3. What is the role of scripts in social perception?**
- 4. Explain the use of content analysis in social psychology.**
- 5. Can stereotypes be positive? Justify your answer through an example.**
- 6. Explain the decision-making process briefly.**

**Q.2. Answer the following questions. (3x10=30)**

- 1. Discuss in detail the current trends in Social Psychology.**
- 2. Write a detailed note on persuasion with suitable examples.**
- 3. Explain conflict resolution in the context of aggressive social behaviour.**