

## DEPARTMENT OF POLITICAL SCIENCE

1.	<b>Program</b>	BS Political Science				
2.	<b>Title</b>	Theory and Practice of Diplomacy				
3.	<b>Semester</b>					
4.	<b>Code</b>	BS -PS423				
5.	<b>Rating</b>	03 credit hour				
6.	<b>Type</b>	Optional Course				
7.	<b>Pre-requisites</b>					
8.	<b>Introduction</b>	<p>The international arena has changed dramatically in the past century. Relations between States are no longer based on official diplomatic ties alone, while a multitude of new actors have emerged such as civil society movements, multinational corporations, media outlets, private entities, etc. This shift of paradigm affects all Nation-States as well as those not defined as such, and demands them to effectively adapt to the Diplomacy in the 21st Century. Students participating in Diplomacy in the 21st Century course will learn about Multi-faced Diplomacy by a combination of theory and practice. Students will get insights from Pakistan official diplomatic ties and more specifically the challenges it faces in the current international atmosphere, will gain hands-on experience in practicing Public Diplomacy and will tour some of Pakistan friction points being a source of diplomatic debate.</p>				
9.	<b>Objectives</b>	<p>For a medium-sized country like Pakistan, diplomacy plays an extremely important role not only in Pakistan's relations with its immediate neighbors but also further afield; in multilateral diplomacy and the increasing emphasis of diplomacy by civil society actors. Studying diplomacy will enhance the students' exposure to how nations and other non-state entities interact with each other in our shrinking world.</p>				
10.	<b>Contents</b>	<table border="1" style="width: 100%;"> <thead> <tr> <th style="text-align: center;">Week</th> <th style="text-align: center;">Contents</th> </tr> </thead> <tbody> <tr> <td style="vertical-align: top;">Week1-2</td> <td> Diplomacy Meaning, Nature Function  What is Diplomacy  Nature of Diplomacy  Types of Diplomacy  Objectives of Diplomacy  Main devices of Diplomacy  Major Functions of Diplomacy  Change in the Character of Diplomacy: from Old to New Diplomacy  Decline and Future of Diplomacy </td> </tr> </tbody> </table>	Week	Contents	Week1-2	Diplomacy Meaning, Nature Function What is Diplomacy Nature of Diplomacy Types of Diplomacy Objectives of Diplomacy Main devices of Diplomacy Major Functions of Diplomacy Change in the Character of Diplomacy: from Old to New Diplomacy Decline and Future of Diplomacy
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		Week3	Negotiation Purpose of negotiation, Stages of negotiation
		Week4-5	Pre-negotiations Agreeing the need to negotiate Agreeing the agenda Agreeing procedure
		Week 6	Around the Table The formula stage The details stage
		Week7-8	Diplomatic Momentum, Deadline Metaphors of movement Publicity
		Week9	<b>Mid Term Exams</b>
		Week 10-11-12	Telecommunication, Crisis Diplomacy Routine Diplomacy
		Week 13	Summitry The origins of summitry Professional anathemas Case for the defence
		Week 14	Mediation The nature of mediation Different mediators and different motives The ideal mediator The ripe moment and whether there is such a thing as a premature mediation The drawbacks of mediation and the lure of direct talks.
		Week 15	Public Diplomacy Case Study
		Week 16-17	Islamic Diplomacy Establishment of the Islamic State Diplomatic and Military Encounters Peaceful Settlements of Disputes
		Week 18	<b>Final Term Exams</b>
11.	<b>Outcome</b>	<p>Students may able :</p> <ul style="list-style-type: none"> <li>• To show comprehensive understanding of the political and historical factors that influenced the development of diplomacy as we see it today;</li> <li>• To apply theoretical knowledge acquired in-class to real life situations e.g. the art of negotiation, public speaking, diplomatic etiquette and correspondence;</li> <li>• To identify different segments of foreign policy and the forces that drive it, as well as on the practice of diplomacy;</li> <li>• To demonstrate conceptual understanding of the practical level of the way foreign policy is carried out and the roles of individuals and institutions</li> </ul>	

		that perform this function.
12.	<b>Recommended Books / Reference</b>	<ul style="list-style-type: none"> <li>• Berridge, G.R. (1994). Talking to the Enemy: How states without Diplomatic Relations. (Macmillan)</li> <li>• Berridge, G.R. (2002). Palgrave. Publishers.</li> <li>• Instabuli, Yasin. (2001). Diplomacy and Diplomatic Practice in the Early Islamic Era. Oxford</li> <li>• Zartnan, I.W. and Berman, M. (1982). The Practical Negotiator. London: (Yale University Press)</li> <li>• Abba, Eban. (1998). Diplomacy for the next Century, London: Yale University Press</li> <li>• Hissman, Roger. (1971). The Politics of Policy making in Defense and Foreign Affairs. New York: Harper &amp; Row.</li> <li>• Kaplan, Stephen. (1981). Diplomacy and Power. Washington D.C. Brookings.</li> <li>• Kennan, George, F.(1966). Realities of American Foreign Policy. New York: WW Norton</li> <li>• Kissinger, Henry. (1994), The study of Diplomacy. New York: Simon and Schuster.</li> <li>• Lauren, Paul (Ed.). (1979). Diplomacy: New approaches in History. Theory and Practice. New York: Free Press.</li> <li>• Moreton, E. (1984). Soviet Strategy Towards Western Europe, London: Allen &amp;Unwin, Segal G.</li> <li>• Nicolson, Harold. (1988). Diplomacy. Washington D.C.: Institute for the Study ofDiplomacy.</li> </ul>

**Assessment Criteria:**

<b>Requirements</b>	
Assignments/Quizzes/Project/Case Study/Team Presentations	
Mid-Term Exam	
Final Term Exam	