



UNIVERSITY OF THE PUNJAB

First Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology-I
Course Code: SOC-101

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Attempt all questions.

Part B
Questions with Short Answers
Marks: (4*5 = 20 Marks)

Define and give appropriate examples.

- Define Deviance.
- What is Feminism?
- Define Cultural Diversity.
- What is the difference between achieved status and ascribed status?

Q.3. Write detailed note on the following:

3*10= 30 marks

- Define crime and types of crime.
- Define formal organization and its types.
- Define Sociology. Describe the scope and significance of sociology in different fields of life.



UNIVERSITY OF THE PUNJAB

Roll No.

First Semester 2018
Examination: B.S. 4 Years Programme

PAPER: Sociology-I
Course Code: SOC-101

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Objective Portion

Part A

Multiple Choice Questions

Time Allowed 30 minutes

Total Marks: 10 x 1 = 10 Marks

Encircle the correct option. Encircle only one option.

1. Society refers to the
 - a) Interrelationship of people
 - b) Relationship of people
 - c) Customs of people
 - d) All of above
2. Cultural traits are formed on the basis of
 - a) Needs of life
 - b) Needs of religion
 - c) Needs of economic development
 - d) Needs of political advancement
3. What does culture usually reflect in Modern society?
 - a) Group Culture
 - b) National Culture
 - c) Geographic Culture
 - d) Religious Culture
4. Which of the following is not an example of material culture?
 - a) Buildings
 - b) Cars
 - c) Arts
 - d) Norms
5. Culture refers to
 - a) Interwoven pattern of behavior
 - b) Interrelationship of people
 - c) Traditions of society

PTO

- d) None of above
6. Herbert Spencer classified the society into
- a) Four Classes
 - b) Eight Classes
 - c) Two Classes
 - d) Three Classes
7. Socialization is the process by which
- a) People become full participants in the society
 - b) People live individually
 - c) Both of above
8. What is the name of the process by which we acquire a sense of identity and become members of society?
- a) Rationalization
 - b) Socialization
 - c) McDonalization
 - d) Colonization
9. Failure to conform to social rules is known as :
- a) Crime
 - b) Social control
 - c) Deviance
 - d) Norm rejection
10. Agents of Socialization are
- a) Formal
 - b) Informal
 - c) None of these
 - d) All of these



UNIVERSITY OF THE PUNJAB

Roll No.

First Semester 2018

Examination: B.S. 4 Years Programme

PAPER: Logic and Critical Thinking

TIME ALLOWED: 30 mins.

Course Code: SOC-102

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

(Objective Type)

Q. # 1: Encircle the correct answer, overwriting/ cutting is not allowed: (10)

1) Validity is a characteristic of:

- a) Term b) Proposition c) Inductive Argument d) Deductive Argument

2) Which of the proposition is this "some animals are intelligent":

- a) A b) E c) I d) O

3) Inductive Argument is always:

- a) More or less probable b) Invalid c) Consistent d) True

4) When an inference is based upon one premise only, it is called:

- a) Mediate Inference b) Middle Term c) Induction d) immediate Inference

5) If "A" proposition is true then "E" Proposition will be false according to:

- a) Contrary b) Sub-contrary c) Sub-alternation d) Contradiction

6) To draw a conclusion from more than 2 premises is called:

- a) Immediate Inference b) Mediate Inference c) Induction d) Syllogism

7) The place of Minor Term in a Syllogism is:

- a) Major Premise b) Minor Premise c) Conclusion d) Both Premise

8) Which figure of syllogism is this?

P M

S M

- ∴ S P a) First b) Second c) Third d) Fourth

9) How many valid Moods of Syllogism are:

- a) 15 b) 19 c) 26 d) 32

10) Which of the compound proposition is this? " $p \vee q$ "

- a) Conjunctive b) Disjunctive c) Negative d) Implicative



UNIVERSITY OF THE PUNJAB

First Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Logic and Critical Thinking
Course Code: SOC-102

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Questions (with Short Answers)

Question No:2

a) Write short answers of the following questions. (20 marks)

- 1) What is the difference between Major Premise and Minor premise?
- 2) State the "quality" of Four standard forms of Categorical Propositions.
- 3) Draw the Venn Diagram for 'I' Proposition.
- 4) Define Major, Minor and Middle terms of a Syllogism.
- 5) Define the 'Fallacy of Exclusive Premises' and offer an example.
- 6) Why AAI-4 is not a valid syllogistic argument?

b) Translate the following sentences into symbolic logic. Use the first letter of the underlined words.

- 1) Qasim and Parvez went to shopping.
- 2) Either Shabana will go to the picnic or Maryam will attend the party.
- 3) Pakistan will win the match if all players will be playing well.
- 4) Aslam is a doctor but Zahid is not a teacher.

Questions (Brief Answers)

Question No:3 Check the validity of the following argument with the help of truth table. 5,5

1	$A \supset B$ $B \supset C \quad \therefore A \supset C$	2	$P \cdot Q$ $Q \vee P \quad \therefore Q \vee Q$
---	---	---	---

Question No:4 Explain the six rules and formal fallacies of Syllogism. 10

Question No:5 Write a comprehensive note on the uses of language and offer appropriate examples to explain each. 10



UNIVERSITY OF THE PUNJAB

Roll No.

First Semester 2018
Examination: B.S. 4 Years Programme

PAPER: Sociology-I (MAS)
Course Code: SOC-111

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Objective Portion

Part A

Multiple Choice Questions

Total Marks: 10 x 1 = 10 Marks

Encircle the correct option. Encircle only one option.

1. According to Emile Durkheim the Mechanical Solidarity is based on:
 - a) Blood relations and neighborhood
 - b) Division of labor and specialization
 - c) The contribution individuals make to each other
 - d) None of these
2. What is the name of the process by which we acquire a sense of identity and become members of society?
 - a) Rationalization
 - b) Colonization
 - c) McDonaldization
 - d) Socialization
3. Which of the following is not recognized as a level of society?
 - a) The household
 - b) The office
 - c) The global village
 - d) The nation state
4. When sociologists study the structure of layers in society and people's movement between them, they call this:
 - a) Social stratification
 - b) Social control
 - c) Social conflict
 - d) Social solidarity

P.T.O.

5. Who suggested that God is society divinized?
 - a) Max Weber
 - b) Aristotle
 - c) August Comte
 - d) Emile Durkheim
6. Which theory among the following states that people are motivated by self-interest in the interactions with other people?
 - a) Conflict
 - b) Exchange
 - c) Interaction
 - d) Structural
7. Who said "Man is a social animal"?
 - a) Aristotle
 - b) Plato
 - c) Sir Thomas More
 - d) Emile Durkheim
8. Bourgeois type of society was introduced by?
 - a) Hegel
 - b) Karl Marx
 - c) Aristotle
 - d) Plato
9. Ethnocentrism means
 - a) Superiority of one's own culture
 - b) Inferiority of one's own culture
 - c) Both of these
 - d) None of these
10. Movement from rural to urban area is called:
 - a) Migration
 - b) Urbanization
 - c) Social Movement
 - d) Social Mobility



UNIVERSITY OF THE PUNJAB

First Semester 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology-I (MAS)

Course Code: SOC-111

TIME ALLOWED: 2 hrs. & 30 mins.

MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Attempt all questions.

Part B

Questions with Short Answers

Marks: (4*5 = 20 Marks)

Define and give appropriate examples.

- Q.1. Social Interaction
- Q.2. Ethnomethodology
- Q.3. Social Structure.
- Q.4. Socialization
- Q.5. Culture

Part C

Questions with Brief Answers

Marks: (15*2=30 Marks)

- Q.1 Define and explain the three major sociological perspectives.
- Q.2 Explain in detail socialization and its agents.



UNIVERSITY OF THE PUNJAB

Second Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Social Anthropology

Course Code: SOC-103 / SOC-12430 Part – II

TIME ALLOWED: 2 Hrs. & 45 Mints.

MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Q.2. Questions with Short Answers.

(5x4=20)

- i. Kinship System
- ii. Food Production
- iii. Rules and type Descent
- iv. Ethnocentrism
- v. Fields of Anthropology

Q.3. Questions with Brief Answers.

(3x10=30)

- i. What do you mean by Anthropology? Explain the relationship of anthropology with different social sciences?
- ii. What is the process of Cultural Change? Explain the problems of cultural change in Pakistani society?
- iii. Define family. Explain its types and functions in detail.



UNIVERSITY OF THE PUNJAB

Second Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Social Anthropology

TIME ALLOWED: 15 Mints.

Course Code: SOC-103 / SOC-12430 Part – I (Compulsory)

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Q. 1) Encircle the correct option. Encircle only one option.

(1x10)

1. Which of the following is true about anthropological fieldwork?
 - a. Basic observations are made
 - b. Data is collected.
 - c. Ideas about humans are tested.
 - d. All the above.
2. Which of the following subjects is a biological anthropologist least likely to study?
 - a. Genetics
 - b. the nature of culture
 - c. the fossil record
 - d. Primates
3. Linguistic anthropologists study
 - a. Language
 - b. Langurs
 - c. Linguine
 - d. Lineage
4. Which of the following anthropological disciplines study behaviors and technologies of current cultures?
 - a. Cultural anthropology
 - b. Biological anthropology
 - c. Linguistics
 - d. Archaeologists
5. Which of the following statements best sums up the goal of anthropology?
 - a. Anthropology strives to understand primate behavior
 - b. Anthropology undertakes the study of language
 - c. Anthropology hunts through the fossil record
 - d. Anthropology seeks scientific knowledge about the human species

(P.T.O.)

6. Society is the Network of
 - a. Social Relationship
 - b. Governmental relationship
 - c. Financial Relationship
 - d. None of above
7. Which of the following statements about fieldwork is false?
 - a. Fieldwork is always conducted outside of one's own environment.
 - b. Fieldwork is the data-collecting and hypothesis-testing aspect of anthropology.
 - c. All subfields of anthropology conduct fieldwork.
 - d. Fieldwork requires an anthropologist to recognize his/her biases.
8. Which anthropological subfield studies cultures no longer exist?
 - a. physical anthropology
 - b. cultural anthropology
 - c. Archaeology
 - d. forensic anthropology
9. Anthropology is traditionally composed of
 - a. One subfields
 - b. Two subfields
 - c. Three subfields
 - d. Four subfields
10. Which gender (s) is / are socially constructed, according to anthropology?
 - a. Female
 - b. Male
 - c. Neither male nor female
 - d. Both male and female



UNIVERSITY OF THE PUNJAB

Second Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology -II

Course Code: SOC-104 / SOC-12428 Part - II

TIME ALLOWED: 2 Hrs. & 45 Mints.

MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Question #: 2 Questions with Short answers
Marks: (4 x 5 = 20 Marks)

1. Education
2. Social Movements
3. Mass Communication
4. Family
5. Status and Role

Question #: 3 Questions with Brief answers
Marks: (10 x 3 = 30 Marks)

- Q1. Define Social Mobility and discuss its types.
- Q2. Discuss role of religion in Pakistani society.
- Q3. What is political institution? Explain its functions with reference to Pakistani society.



UNIVERSITY OF THE PUNJAB

Second Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology -II

Course Code: SOC-104 / SOC-12428 Part – I (Compulsory)

TIME ALLOWED: 15 Mints.

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Question #: 1

(10x1=10)

1. Society refers to the
 - a. Interrelationship of people
 - b. Large geographical area
 - c. Nobel people
 - d. None of the above
2. For illiterate respondents best tool of data collection is:
 - a. Interview questionnaire
 - b. Questionnaire
 - c. Nail questionnaire
 - d. None of above
3. Sociology is the study of
 - a. Organizations
 - b. Society
 - c. Literature
 - d. Administrative system
4. The agent of Socialization is
 - a. Mass Media
 - b. Computer
 - c. Electronic
 - d. None of the above
5. Works socialization are
 - a. Formal
 - b. Informal
 - c. Both of these
 - d. None of the above

P.T.O.

6. Man living a social life has produced
 - a. Society
 - b. Building
 - c. House
 - d. None of above
7. Society is the Network of
 - a. Social Relationship
 - b. Governmental relationship
 - c. Financial Relationship
 - d. None of above
8. Pakistani culture permits
 - a. Polygamy
 - b. Evenly
 - c. Integrated
 - d. None of the above
9. Sub-culture are
 - a. Totally different term
 - b. Related to general Culture
 - c. Religious
 - d. None of above
10. Essential Characteristics of culture lag is
 - a. Change
 - b. Unity
 - c. Stability
 - d. None of above



UNIVERSITY OF THE PUNJAB

Second Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Development of Social Thoughts

Course Code: SOC-105, SOC-12431 Part – I (Compulsory)

TIME ALLOWED: 15 Mints.

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Q. 1 Encircle the correct option. Encircle only one option. (10x1=10)

1. A mode of _____ feeling, or acting common to a given group of people
 - a. thinking
 - b. listening
 - c. heading
 - d. None of the above
2. Society is a social complex of relationship developed out of
 - a. human interactions and inter relationship
 - b. other living being
 - c. Social philosophy
 - d. None of the above
3. Social thought is originated from
 - a. Social problems
 - b. Hardship
 - c. Fellowship
 - d. None of the above
4. Society beneficial thinking aims at the
 - a. betterment of society
 - b. neglected the society
 - c. arranged society
 - d. None of the above
5. Ibne Khaldun was born in
 - a. North America
 - b. North Asia
 - c. North Africa
 - d. None of the above

(P.T.O.)

6. Ibne Khaldun in his theories is near to
 - a. Kurkheim
 - b. Comte
 - c. Marx
 - d. All of above
7. Scientific or positive phase is the
 - a. First phase
 - b. Second phase
 - c. Last phase
 - d. None of these
8. Which branch of science according to comet would ultimately include all other sciences
 - a. Biology
 - b. History
 - c. Sociology
 - d. Economics
9. Shah Wali Ullah went to Saudi Arabia to perform Haj
 - a. 1974
 - b. 1974
 - c. 1980
 - d. 2000
10. Social Structure of a society is the network of:
 - a. Institutional relations
 - b. Value System
 - c. Traditions
 - d. Compliance to Norms



UNIVERSITY OF THE PUNJAB

Second Semester - 2018
Examination: B.S. 4 Years

Roll No.

PAPER: Development of Social Thoughts
Course Code: SOC-105, SOC-12431 Part – II

TIME ALLOWED: 2 Hrs. & 45 Min.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Question # 2: Give short answers of the following questions.

(5x4=20)

Define the following with examples:

- i. Social Justice
- ii. Education Reforms
- iii. Sciences of Culture
- iv. Evolution of Society
- v. Ethnocentrism

Question # 3: Give extensive answers of the following questions.

(3x10=30)

- i. Explain any two from the following contribution of Muslim Thinkers in Social Thought:
 - a. Abuzar Ghaffari
 - b. Shah Waliullah
 - c. Allama Iqbal
- ii. Discuss the various points of Historical Development of Social Philosophy.
- iii. Discuss major features Chinese Social thought.



UNIVERSITY OF THE PUNJAB

Second Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology-II (MAS)

TIME ALLOWED: 2 Hrs. & 45 Mints.

Course Code: SOC-112 Part – II

MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Q. 2) Questions with Short answers
Marks: (4 x 5 = 20 Marks)

1. Conflict
2. Religion
3. Social Change
4. Education
5. Family

Q. 3) Questions with Brief answers
Marks: (10 x 3 = 30 Marks)

- i. Discuss role of conflict in Pakistani Society.
- ii. What do you mean by Resistance to Social Change? Briefly discuss.
- iii. What are the social Institutions? Briefly discuss.



UNIVERSITY OF THE PUNJAB

Second Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology-II (MAS)

TIME ALLOWED: 15 Mints.

Course Code: SOC-112 Part – I (Compulsory)

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Q. 1) Encircle the correct option. Encircle only one option. Total Marks 10 x 1 = 10 Marks

1. Pakistani culture permits
 - a. Polygamy
 - b. Evenly
 - c. Integrated
 - d. None of the above
2. The Central point of a culture is
 - a. Compound
 - b. Music
 - c. Ethos
 - d. Plan
3. Sub-culture are
 - a. Totally different term
 - b. Religious
 - c. None of above
 - d. Related to general Culture
4. Social research is
 - a. Unsystematic observation
 - b. Science
 - c. None of these
 - d. Systematic observation
5. Society is the Network of
 - a. Governmental relationship
 - b. Social Relationship
 - c. Financial Relationship
 - d. None of above

(P.T.O.)

6. Man living a social life has produced
 - a. Society
 - b. Building
 - c. House
 - d. None of above
7. Social change is
 - a. continuous
 - b. irresistible
 - c. both of these
 - d. none of these
8. Essential Characteristics of culture lag is
 - a. Unity
 - b. Change
 - c. Stability
 - d. None of above
9. Social stratification is based on
 - a. social inequality
 - b. social understanding
 - c. social harmony
 - d. none of these
10. A family consisting of step relations is called
 - a. Extended family
 - b. Plural family
 - c. Joint family
 - d. Compound family



UNIVERSITY OF THE PUNJAB

Third Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Pakistani Society and Culture
Course Code: SOC-201/21432

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Section: 2 Question with Short Answers (attempt any four) (20 marks)

- Q. 1. What is Provincial Culture? (5 marks)
- Q.2. Characteristics of the Rural Society (5 marks)
- Q.3. Define Society (5 marks)
- Q. 4. Ideal and Real culture (5 marks)
- Q. 5. Sub Culture of the Sindh Province (5 marks)

Section: 3 Questions with brief Answers: (30 marks)

- Q. 1. Write a note on the social institutions, Religion, Education and Family in Pakistan?
- Q. 2. What is Cultural Variation?
- Q. 3. Explain the main differences in Sindhi and Baluchistan culture?



UNIVERSITY OF THE PUNJAB

Roll No.

Third Semester 2018

Examination: B.S. 4 Years Programme

PAPER: Pakistani Society and Culture
Course Code: SOC-201/21432

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Section: 1 Multiple Choice Question (10 marks)

1. **Social Mobility Means:**
 - a. Traveling of groups from one place to another
 - b. Participation in the cultural activities of modern age
 - c. Migration from rural to urban areas
 - d. Movement of people between positions on different levels
2. **Strength of Pakistani Society is**
 - a. A large young population
 - b. Higher Population growth rate
 - c. Migration from rural to urban areas
 - d. All of the above
3. **Pull and push factors are basic themes of discussion Analysis for:**
 - a. Social change
 - b. Migration
 - c. Cultural Diffusion
 - d. Social Mobility
4. **When cultural traits spread from one society to another, the process is called**
 - a. Assimilation
 - b. Diffusion
 - c. Pluralism
 - d. Evolution
5. **Human and animal societies share all but one of the following characteristics:**
 - a. Population and common territory
 - b. Shared beliefs and collective density
 - c. Both sexes and all ages
 - d. None of these
6. **What does culture usually reflect in Modern society?**
 - a. Group culture
 - b. National culture
 - c. Geographical culture
 - d. Religious culture

P.T.O.

7. The essential function of punishment in society is :

- a. Reform
- b. Revenge
- c. Affirmation of moral standards
- d. None of the above

8. Pakistani Society is

- a. A Traditional Society
- b. A Class based Society
- c. An Agricultural Society
- d. All of the above

9. The most pervasive of the social processes are:

- a. Cooperation
- b. Over Conflict
- c. Competition
- d. None of the above

10. Culture of a criminal gang is a

- a. A counter culture
- b. A cultural lag
- c. A Cultural Complex
- d. All of the above



UNIVERSITY OF THE PUNJAB

Third Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Classical Sociological Theory
Course Code: SOC-202/21433

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

SUBJECTIVE

B Part: Define the following with examples 4*5

- i. Inductive and Deductive theory
- ii. Anomie
- iii. Rationality
- iv. Dialectical Materialism
- v. Laissez Fare

C Part: 2*15

- i. What social Forces were involved in the development of Sociological Theory?
- ii. Discuss a note on Marx's Stages of Social Evolution



UNIVERSITY OF THE PUNJAB

Roll No.

Third Semester 2018
Examination: B.S. 4 Years Programme

PAPER: Classical Sociological Theory
Course Code: SOC-202/21433

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

OBJECTIVE

Dear Student, Use of erasure, cutting, overwriting is not allowed.

1. _____ theory views society as being in a constant struggle over scarce resources.
 - a) Conflict
 - b) Functionalist
 - c) Symbolic interactionism
 - d) Exchange
2. Adherents of the _____ approach study specific cases of how individual people behave in particular face-to-face social settings.
 - a) Conflict
 - b) Functionalist
 - c) Symbolic interactionism
 - d) Exchange
3. Social solidarity based on diverse division of labor is:
 - a) Organic solidarity
 - b) Mechanical solidarity
 - c) Shared solidarity
 - d) Functional specialization
4. If you were asked to report on suicide rates in France in the 1800s, which author's writings should you consult?
 - a) Karl Marx
 - b) Emile Durkheim
 - c) Max weber
 - d) August Comte
5. Early sociologists wanted to model sociology after the prestigious and influential disciplines of:
 - a) Economics, history, and philosophy.
 - b) Physics, biology and chemistry.
 - c) Anthropology, criminology, and psychology.
 - d) Electrical, chemical, and civil engineering.
6. According to Auguste Comte, groups, societies, sciences, and individuals all go through the following three stages:
 - a) primary, secondary, and tertiary
 - b) primitive, premodern, and modern
 - c) theological, metaphysical, and positivistic
 - d) feudal, capitalist, and socialist

P.T.O.

7. Weber was interested in the general issue of why institutions in the western world had grown progressively more _____ while power barriers seemed to prevent a similar development in the rest of the world.
- a) Rational
 - b) Irrational
 - c) Corrupt
 - d) Powerful
8. According to Durkheim, society is made up of:
- a) Intuitive understandings.
 - b) Social facts.
 - c) Subject interpretations.
 - d) Abstract theories.
9. _____ suicide occurs when the regulative powers of society are disrupted.
- a) Anomic
 - b) Fatalistic
 - c) Egoistic
 - d) Altruistic
10. Modern bureaucracies are examples of _____ authority.
- a) legal
 - b) Tragic
 - c) mechanical
 - d) revolutionary



UNIVERSITY OF THE PUNJAB

Third Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Organizational Behavior and HRD
Course Code: SOC-203/21434

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Part II: Subjective Portion

Q1- Short Questions

Marks: 20

- 1- Explain the difference between 'Formal' and 'Informal' organization.
- 2- Explain the importance of HRM in today's organizational setting.
- 3- Explain what is meant by 'Work Force Diversity'? Use examples from Pakistani work places to explain your answer.
- 4- State three points why today 'e-learning' has become important for organizations?

Q2- Descriptive Questions

Marks: 30

1. Explain in detail how Weber's Bureaucratic Model (Classical Organizational theory) plays a role in increasing the work efficiency of an organization?
2. Elaborate the structural, operational and behavioral problems faced in organizations. Also point out some practical solutions in context of the local organizations.



UNIVERSITY OF THE PUNJAB

Roll No.

Third Semester 2018
Examination: B.S. 4 Years Programme

PAPER: Organizational Behavior and HRD
Course Code: SOC-203/21434

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Note: Attempt all questions

Part I: Objective Portion

Marks: 10

Q- Define the following:

- i- Organization
- ii- Organizational Behaviour
- iii- Melting Pot Approach
- iv- Downward Communication
- v- Grapevine
- vi- Shared Vision
- vii- Chain of Command
- viii- Transformational Leader
- ix- Nonverbal Communication
- x- Impression Management



UNIVERSITY OF THE PUNJAB

Fourth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Contemporary Sociological Theory

TIME ALLOWED: 15 Mints.

Course Code: SOC-204 / SOC-22435 Part – I (Compulsory)

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Q. 1 1- Jurgen Habbermas opposed the view that political and social world is constructed and that ideas and discourses matter in shaping the world (1x10=10)

a) False

b) True

2- Which of the following thinkers have inspired the post structuralist authors?

a) Foucault

b) Bordieu

c) Habbermas

d) All of the above

3- According to C.W. Mills, the Sociological Imagination refers to the ability to recognize the relationship between _____ troubles and _____ issues.

a) personal, public

b) public, personal

c) national, regional

d) ethnic, personal

4- Which of the following influenced the theoretical approach known as Symbolic Interactionism?

a) Gerge Hegel

b) George Herbert Mead

c) Talcott Parson

d) Ralph Dahrendorf

5- Merton's term for the hidden or forgotten reason for a particular behavior was _____

a) Middle-range function

b) Consumption function

c) Latent function

d) Manifest function

(P.T.O.)

- 6- Which of the following is NOT associated with Functionalism?
- a) Talcott Parson
 - b) Ralf Dahrendorf
 - c) R.K. Merton
 - d) Emile Durkheim
- 7- The first thing the MacDonalizing society emphasizes is _____
- a) Availability of fast food
 - b) Efficiency
 - c) Mass production
 - d) Control
- 8- The basic aim of feminist theory is to understand _____
- a) Root of gender inequality in education
 - b) Gender Role
 - c) Women's right
 - d) Women's role in society
- 9- Innovation is a type of deviance explained by Merton which has _____ culturally defined goals and _____ institutionalized means.
- a) Rejected, approved
 - b) Approved, Rejected
 - c) Approved, Approved
 - d) Rejected, Rejected
- 10- Thorstein Veblen's general concern throughout his career was the _____
- a) Conflict between institutions and norms
 - b) Conflict between state and the religion
 - c) Conflict between Business and Industry
 - d) Conflict between the Burguiose and the proletariats



UNIVERSITY OF THE PUNJAB

Fourth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Contemporary Sociological Theory
Course Code: SOC-204 / SOC-22435 Part – II

TIME ALLOWED: 2 Hrs. & 45 Mints.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Q. 2: Define the following items.

(4x5=20)

- i. Objective Culture by George Simmel
- ii. Sociological Imagination by C.W. Mills
- iii. AGIL by Talcott Parson
- iv. Anomie by Merton

Q. 3: Attempt the following questions.

(10x3=30)

- i. Write down the main assumptions of critical theory. Explain "Life World" in context of the modern society, as elaborated by Habermas.
- ii. How the work of Ralph Dahrendorf shows the picture of modern conflict theory moving away from the basic economic determinism of Karl Marx.
- iii. What are the major factors involved in the development of Contemporary sociological theory?



UNIVERSITY OF THE PUNJAB

Fourth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Introduction to Sociology

TIME ALLOWED: 15 Mints.

Course Code: SOC-211 / SOC-22108 Part - I (Compulsory)

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Question # 1: Multiple Choice Questions.

(1x10=10)

1. Sociologists believe that the most important agent of socialization in society is
 - a) Political institution
 - b) Religious institution
 - c) Family institution
 - d) Educational institution
2. When compared with other social sciences, sociology is more closely related with
 - a) Anthropology
 - b) Political science
 - c) History
 - d) None of the above
3. Ethnocentrism refers to?
 - a) Taking pride in your culture
 - b) Judging another culture using the standard of your own culture
 - c) Seeing another culture as better than yours
 - d) All of the Above
4. Which of the following is an example of non-material culture
 - a) Badshahi Mosque
 - b) Belief in God
 - c) Wearing national dress
 - d) All of the above
5. Socialization is,
 - a) Not very important because human behavior is largely instinctive just like animals
 - b) A mixture of instinctive as well as learnt behavior
 - c) Learnt behavior that is a life long process
 - d) None of the above

(P.T.O.)

6. A person is a son, husband and a father at the same time. Altogether, what are these?
 - a) Social status
 - b) Social class
 - c) Status position
 - d) Status set
7. If a person thinks that all those people who believe Cow is a sacred/holy animal and is to be worshipped are following certain religious beliefs, then which of the following best describes his reaction
 - a) Ethnocentrism
 - b) Cultural relativism
 - c) Xenocentrism
 - d) Counter culture
8. Punjab University is an example of
 - a) Primary group
 - b) Formal organization
 - c) Voluntary association
 - d) Informal organization
9. Crime is a special type of deviance that
 - a) Refers to violation of law
 - b) Involves punishment
 - c) refers to any violation of society's norms
 - d) None of the above
10. A type of group whose members have informal, intimate and personal relations with one another:
 - a) Primary group
 - b) In-group
 - c) Secondary group
 - d) None of the above



UNIVERSITY OF THE PUNJAB

Fourth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Introduction to Sociology

TIME ALLOWED: 2 Hrs. & 45 Mints.

Course Code: SOC-211 / SOC-22108 Part – II

MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Question 2

Questions with Short Answers

Marks: (4 x 5 = 20 Marks)

Give short answers of the following questions

1. Define culture. Explain norms and values as elements of culture
2. Briefly explain basic idea of structural functionalism
3. With an example explain Master Status.
4. Briefly explain white collar crimes.

Question 3

Questions with Brief Answers

Marks: (3 x 10 = 30 Marks)

1. Explain how Sociology is a scientific discipline and is different from common sense knowledge?
2. What are agents of socialization? For you which agent is now playing the most important role?
3. Define bureaucracy. Explain its characteristics in detail.



Note: Attempt all questions

Attempt Part A on the Question paper

SECTION A: Objective

Encircle the correct option.

1x10

1. An educator has designed a study in which ways of improving students' self-esteem is being investigated. This study is an example of
 - a. basic research
 - b. causal research
 - c. phenomenologic research
 - d. applied research
2. _____ Research hypotheses may result from
 - a. Theories
 - b. the findings of previous research
 - c. observation
 - d. a, b, and c
3. Responses from a sample can be generalized to the population of interest when which of the following characteristics of the sample is present?
 - a. efficiency
 - b. representativeness
 - c. responsivity
 - d. social desirability
4. Major function of social research is
 - a. politics
 - b. group structure
 - c. social status
 - d. explaining social phenomenon
5. FGD stands for
 - a. Focus group discussion
 - b. Fallacy grading order
 - c. false group disorder
 - d. none of the above
6. Qualitative research requires
 - a. Small sample
 - b. Medium sized sample
 - c. large sample
 - d. no restriction of sample size
7. In a research study, the group that receives no treatment or a placebo treatment is called _____
 - a. Experimental group
 - b. Research group
 - c. control group
 - d. independent group
8. Social distance scale was introduced by
 - a. Merton
 - b. Marx
 - c. Bogardus
 - d. Likert
9. Consider the following research title: "Cooperation among nursery school children under two types of instruction." In this study the independent variable is
 - a. type of instruction
 - b. nursery school children
 - c. co-operation
 - d. not stated in title
10. In independent groups design, major confounding may occur due to
 - a. Practice effect
 - b. Individual differences
 - c. maturation
 - d. history



UNIVERSITY OF THE PUNJAB

Fifth Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Research Methodology
Course Code: SOC-301

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

SUBJECTIVE TYPE

SECTION B: SHORT ANSWERS

4x5 = 20

1. Compare cross sectional studies with longitudinal studies.
2. Differentiate between qualitative and quantitative study
3. Differentiate between check list and questionnaire?
4. Write down characteristics of good research hypothesis?
5. What is theoretical framework with reference to a research?

SECTION C: Descriptive Questions

10 X 3 = 30

- Q. 1 Explain content analysis.
- Q.2 Explain observation method in research
- Q. 3 Write in detail non probability sampling techniques in a research



Attempt this Paper on this Question Sheet only.

OBJECTIVE TYPE

Note: Attempt All Questions

Part-I Multiple Choice Questions (10 Marks)

1. Social psychology is _____
 - The scientific study of how people think about, influences, and relate to one another.
 - The scientific study that how people act.
 - The scientific study how people love and hate.

2. A _____ is based on consistent patterns of behaviors.
 - Self
 - Personality
 - Organization

3. The concept of Ego was theorized by _____
 - Freud
 - B. F. Skinner
 - C. H. Cooley

4. Two or more people who interact and influence one another are called.....
 - Crowd
 - A group
 - A socio-economic class

5. The pioneer of **Behaviorism** in Psychology was.....
 - B. F Skinner
 - Sigmund Freud
 - G.H. Mead

6. Major traits of introvert personality are
 - Sociable
 - Outgoing
 - None of above

7. Freud gave approach to understand human behavior .
 - Psycho-analysis
 - Behaviorism
 - Reinforcement

8. Learned, stable and relatively enduring evaluation of any social phenomena is called.....
 - Perceptions
 - Attitudes
 - Behaviors

9. **Looking glass self-theory** of personality development was given by
 - Sigmund Freud
 - B.F. Skinner
 - C.H. Cooley

10. Social psychologists preferably use..... to explain dynamics of interpersonal behaviors
 - Individual level of analysis
 - Interpersonal level of analysis
 - Societal level of analysis



UNIVERSITY OF THE PUNJAB

Fifth Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Social Psychology
Course Code: SOC-302

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.
SUBJECTIVE TYPE

Part-II: questions with short answers.

Q. 1. Define social psychology and explain its scope in the society. (5marks)

Q. 2. Write a note on following topics (15 marks)

1. Sigmund Freud
2. Types of leadership
3. method of research in social psychology (any one)

Part-III: Questions with Brief Answers (each question carries 15 marks)

Q. 1. Identify one of the social problems of the Pakistani society that can be handled by managing people's attitudes and behaviors.

Q. 2. What do you understand by group life. Discuss in detail dimensions of group effectiveness.



UNIVERSITY OF THE PUNJAB

Roll No.

Fifth Semester 2018

Examination: B.S. 4 Years Programme

PAPER: Project Planning & Management
Course Code: SOC-303

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

OBJECTIVE TYPE

Note: Write your Roll. No. in space provided. Attempt all Questions.

Q.No.1 Encircle the most appropriate answer of the following

(10 Marks)

1. The term "program" refers to an exceptionally large, long-range objective that is broken down into a set of _____
 - a) Tasks
 - b) Projects
 - c) Subprojects
 - d) Campaigns
2. Identify the example that would not usually be considered a project
 - a) Building a car
 - b) Developing a computer software application program
 - c) Designing a new product
 - d) Installing new equipment in an existing production line
3. Which of the following life cycle phases includes brainstorming and common sense at planning stage?
 - a) Conceptualization
 - b) Feasibility
 - c) Preliminary planning
 - d) Detail planning
4. Which of the following statements is false in regards to projects?
 - a) Projects have limited budgets.
 - b) Projects have life cycles.
 - c) On most projects, conflict does not exist.
 - d) Every project has some elements that are unique.
5. The three general preconditions for achieving lasting success as a project manager are:
 - a) Technical Skills, Ability, Human Skills and Design Skill
 - b) Ability, Motivation to manage and Opportunity
 - c) Motivation to manage, Opportunity and Conceptual Skill
 - d) Ability, Capacity and Supervision

P.T.O.

6. In the _____ stage of the project life cycle, project objectives are established, teams are formed, and major responsibilities are assigned.
- Identifying
 - Defining
 - Planning
 - Executing
7. Which of the following is the responsibility of proposed project manager?
- Project Plan & strategy
 - Description of Project Organization
 - Development of organizational Chart
 - All of the given options
8. Which of the following are risks to your project that you can take steps to manage?
- The photocopier breaking down
 - Running out of ink for your printer
 - Your computer crashing
 - All of above
9. _____ is the lowest level of quality development.
- Quality Assurance
 - Quality Management
 - Inspection
 - Total Quality Management
10. What broad term described the following people in relation to your project? Your university, your participants, anyone who may be affected by the results of your research, the ethics committee.
- Subjects
 - Gatekeepers
 - Collaborators
 - Stakeholders



UNIVERSITY OF THE PUNJAB

Fifth Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Project Planning & Management
Course Code: SOC-303

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

SUBJECTIVE TYPE

Note: Write your Roll. No. In space provided. Attempt all Questions.

Part II: Subjective

Q.2. Write short answers on

4*5= 20 marks

1. Define Project Management.
2. What are the key components of project?
3. Define Conflict Resolution.
4. Define Economic impact assessment.

Q.3. Write detailed note on the following:

3*10= 30 marks

1. Define Project cycle management and write a detailed note on phase of project cycle management.
2. Describe the methods and techniques of impact assessment.
3. What are the purposes of monitoring and evaluation? Explain why evaluation is necessary for successful project management?



UNIVERSITY OF THE PUNJAB

Roll No.

Fifth Semester 2018

Examination: B.S. 4 Years Programme

PAPER: Sociology of Globalization
Course Code: SOC-304

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

OBJECTIVE

Part I: Objective Portion

Marks: 10

Encircle the best option given with each statement. Cutting/ over writing or encircling more than one option would result in mark loss.

- 1- A process by which domestic policy areas become increasingly subject to European policy making.
 - a. Modernization
 - b. Europeanization
 - c. Globalization
 - d. All of above

- 2- The sole multilateral organization that deals with internal trade laws and rules is
 - a. World Health Organization
 - b. International Trade and Tariff Organization
 - c. World Trade Organization
 - d. None of the above.

- 3- An exaggerated, idealized or imaginary conceptions about anything
 - a. Really
 - b. Myth
 - c. Both a and b
 - d. None

- 4- Modernization School claims development of poor developing countries through
 - a. Western Model of Development
 - b. Islamic Model of Development
 - c. Chinese Model of Development
 - d. All of above

P.T.O.

- 5- According to World System Theory proponents
 - a. Developed world has advanced owing to the resources of developing countries
 - b. Developed world helps poor countries to develop
 - c. Development for all can only be achieved through absolute globalization
 - d. All of above

- 6- The process whereby various cultures approach each other through communication and travel is known as
 - a. Cultural intermingling
 - b. Cultural levelling
 - c. Multicultural encounter
 - d. All of the above

- 7- Free markets means
 - a. A market that involves no government intervention
 - b. A market precisely controlled and monitored by government
 - c. A market controlled by government to a large extent
 - d. None of the above

- 8- The modern world is rapidly accessible internationally so much so that connecting even far ends of the world is only clicks away and world now seem like a smaller placed. This new can be defined as
 - a. Local village
 - b. Global village
 - c. International village
 - d. All of the above

- 9- TNC stands for
 - a. True national candidate
 - b. Transnational corporation
 - c. International corporation
 - d. None of the above

- 10- European Union is an example of
 - a. Free trade zone
 - b. Convenient trade zone
 - c. World trade zone
 - d. None of the above



UNIVERSITY OF THE PUNJAB

Fifth Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology of Globalization
Course Code: SOC-304

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

SUBJECTIVE

Part II: Descriptive Portion

Marks: 20*30

Q1. Write short answers to the following questions

2*10 = 20

- a. What is a transnational corporation?
- b. Define modernization theory.
- c. What is the role of World Trade Organization in global market?
- d. What is international monetary fund?
- e. Enlist a few cultural changes happened in Pakistan in wake of globalization.
- f. What is meant by a free trade zone?
- g. How does aid affect a developing country?
- h. Write a brief note on political globalization.
- i. What is meant by balance of payments?
- j. Write a short note on dependency theory.

Q2. Write long answers to the following questions.

3*10 = 30

- a. Write a detailed note on changes globalization has brought in Pakistani society.
- b. Write a detailed note on World Systems Theory by Immanuel Wallerstein.
- c. Write a note on important characteristics/features of globalization.



UNIVERSITY OF THE PUNJAB

Fifth Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology of Development
Course Code: SOC-305

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

SUBJECTIVE

Part B

Short questions (5Marks each)

Define the following:

1. Subsistence poverty and relative poverty?
2. Structural Adjustment.
3. Development vs. sustainable Development?
4. Economic determinants of Development?

Part C

Long questions (10 Marks each)

1. What is Sociology of development? Discuss its importance as a subject for countries like Pakistan.
2. Critically analyze the role of Foreign aid in the development of third world countries?
3. Write a criticism on Modernization Theory with the underdevelopment perspective?



UNIVERSITY OF THE PUNJAB

Roll No.

Fifth Semester 2018

Examination: B.S. 4 Years Programme

PAPER: Sociology of Development

TIME ALLOWED: 30 mins.

Course Code: SOC-305

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

OBJECTIVE

Note: No choice. All questions to be attempted.

1. Neo-colonialism was first examined by-----
 - a. Weber
 - b. Nkrumah
 - c. Parson
 - d. Wirth

2. -----saw the division of labour as harmful to the workforce
 - a. Marx
 - b. Durkheim
 - c. Weber
 - d. Simmel

3. -----theory focuses on power asymmetries between the first world and the third world
 - a. World System theory
 - b. Urban Bias theory
 - c. Modernization theory
 - d. None of the above

4. -----argued that the essence of modern society lay in its economic transformation from feudalism to capitalism
 - a. Frank
 - b. Lipton
 - c. Marx
 - d. None of the above

5. Dependency theory is an-----
 - a. Underdevelopment Theory
 - b. Development Theory
 - c. Revolutionary Theory
 - d. None of the above

P.T.O.

6. Gross National Product includes
 - a. Domestic earnings only
 - b. Domestic earnings plus earnings by nationals in foreign countries
 - c. Foreign earnings only
 - d. None of the above

7. Underdevelopment school of thought find -----work to be of great value
 - a. Karl Marx
 - b. Max Weber
 - c. Lerner
 - d. None of the above

8. Birth rate accounts for number of live births per
 - a. 1000 persons
 - b. 100 persons
 - c. 10000 persons
 - d. None of the above

9. In nineteenth century----- became much more effective and ambitious
 - a. Capitalism
 - b. Communism
 - c. Socialism
 - d. None of the above

10. Green revolution is an agricultural revolution that took its course in
 - a. Asia from 1970s to 1990s
 - b. America from 1920s
 - c. Russia from 1930s to 1940s
 - d. None of the above



UNIVERSITY OF THE PUNJAB

Roll No.

Fifth Semester 2018

Examination: B.S. 4 Years Programme

PAPER: Sociology of Education

Course Code: SOC-306

TIME ALLOWED: 30 mins.

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

OBJECTIVE

Q1. Choose the best answer category given below each statement: (2X5) = 10 Marks

- i). The introduction of market principle in education largely results in
 - a). more funding for students in higher education
 - b). a reduction in parental choice of school
 - c). increased state regulation through national testing and inspections

- ii). Application of principles of Sociology to education is known as
 - a). Sociology of education
 - b). Educational Sociology
 - c). Social science of education

- iii). Schools are social institutions because they
 - a). Preserve and instill in future generations the knowledge, ideas and customs of culture
 - b). suggest ways and means of social progress
 - c). are established by the society

- iv). Educational sociology is the study of
 - a). norms and values
 - b). important dimensions of sociology that are significant for educative process
 - c). promotion of sociology through education

- v). What does Durkheim believe the role of education is
 - a). to teach people to be submissive to the authority
 - b). to teach norms and values of the society
 - c). to teach norms and values to create social cohesion
 - d). to teach the demands of job market



UNIVERSITY OF THE PUNJAB

Fifth Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology of Education
Course Code: SOC-306

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

SUBJECTIVE

Q2 is compulsory. Attempt only Two questions from Q3 to Q5.

Q2. Give short answers of the following:

(4X5) = 20 Marks

- Functionalists' view of education
- Education and social stratification
- Forms of education
- Education and social change

Q3. What is meant by social construction of curriculum? How and in what ways curriculum help plan manpower? Explicate.

Q4. Describe some of the major education problems in Pakistan. How investment in education is related with economic growth of a country? Discuss.

Q5. To what extent bureaucratization and professionalization of schooling help achieve quality of education at secondary school level? Discuss.

(2X15) = 30 Marks



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Research Design & Sociometry
Course Code: SOC-307 Part – II

TIME ALLOWED: 2 Hrs. & 45 Min.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Q.2: Define the following with examples.

(5x4=20)

- i. Basic Research Design?
- ii. Applied Research?
- iii. Research Funding
- iv. Research costing
- v. Social Participation

Q.3: Write short answers.

(10x3=30)

- i. Differentiate between Qualitative and Quantitative Research?
- ii. Discuss the various points of research proposals?
- iii. What is literature review and how does a researcher selects the research topic?



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Research Design & Sociometry
Course Code: SOC-307 Part – I (Compulsory)

TIME ALLOWED: 15 Mints.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCO carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Q. 1

(1x10=10)

1. A common test in research demands much priority on
 - a. Reliability
 - b. Useability
 - c. Objectivity
 - d. All of the above
2. Information is.....
 - a. Raw Data
 - b. Processed Data
 - c. Input data
 - d. Organized data
3. Conference proceedings are considered as.....documents.
 - a. Conventional
 - b. Primary
 - c. Secondary
 - d. Tertiary
4. Questionnaire is a :
 - a. Research method
 - b. Measurement technique
 - c. Tool for data collection
 - d. Data analysis technique
5. Researchers who rely on both qualitative and quantitative research are known as relying on
 - a. mixed-method research
 - b. words, observations, or pictures.
 - c. statistical analysis of data
 - d. extended case research

(P.T.O.)

6. Qualitative research relies on _____.
 - a. standardized surveys
 - b. words, observations, or pictures.
 - c. statistical analysis of data
 - d. extended cases
7. The primary objective of _____ is to provide insights into, and an understanding of, the problem confronting the researcher.
 - a. exploratory research
 - b. conclusive research
 - c. causal research
 - d. descriptive research
8. Cross-sectional and longitudinal designs are types of _____.
 - a. causal research
 - b. exploratory research
 - c. descriptive research
 - d. none of the above
9. _____ is the most used descriptive design in business research.
 - a. Longitudinal design
 - b. Exploratory design
 - c. Cross-sectional design
 - d. none of the above
10. A _____ design requires a clear specification of the who, what, when, where, why, and way (the six Ws) of the research.
 - a. descriptive
 - b. causal
 - c. exploratory
 - d. none of the above



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Introduction to Population Studies
Course Code: SOC-308 Part – II

TIME ALLOWED: 2 Hrs. & 45 Min.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Q.2: Questions with Short Answers:

(5x4=20)

- i. What is Age and Sex structure
- ii. What is scope of theory of demographic transition?
- iii. What are the future prospects in population growth?
- iv. What is infant mortality?
- v. What are the population debates?

Q.3: Questions with Brief Answers:

(3x10=30)

- i. Write a note on historical trends and present population situation in Pakistan.
- ii. Discuss the population related problems in Pakistan.
- iii. Explain ten salient/issues raised by Ibn Khaldun with reference to the rise and fall nations.



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Introduction to Population Studies
Course Code: SOC-308 Part – I (Compulsory)

TIME ALLOWED: 15 Mints.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Q. 1

1. Global atmospheric temperatures are likely to be increased due to:
 - (a) Burning of fossil fuel
 - (b) Water pollution
 - (c) Soil erosion
 - (d) None of the above
2. The force which acts against the achievement of the highest possible level of population growth is known as:
 - (a) Saturation level
 - (b) Population pressure
 - (c) Carrying capacity
 - (d) Environmental resistance
3. Which of the following is not a solution of global warming?
 - (a) Reducing fossil fuel consumption
 - (b) Planting more trees
 - (c) Deforestation
 - (d) None of the above
4. Short-term properties of the atmosphere at a given place and time is referred as:
 - (a) Climate
 - (b) Microclimate
 - (c) Season
 - (d) Weather
5. Global Warming could affect:
 - (a) Climate
 - (b) Food production
 - (c) Melting of glaciers
 - (d) All of the above

P.T.O.

- 6. One of the critical mechanism by which the environment controls population of species is:**
- (a) Spread of disease
 - (b) Removal of excreta
 - (c) Check on death rate
 - (d) Supply of food
- 7. The world has a population of:**
- (a) 4 billion
 - (b) 5 billion
 - (c) 6 billion
 - (d) 7 billion
- 8. Population explosion has occurred in the last:**
- (a) 500 years
 - (b) 300 years
 - (c) 700 years
 - (d) 150 years
- 9. Which of the following is a problem not associated with population growth?**
- (a) Increased resource consumption
 - (b) Environmental pollution
 - (c) Food and energy storages
 - (d) None of the above
- 10. The zero population growth due to equal birth and death rates is called:**
- (a) Natural increase
 - (b) Demographic transition
 - (c) Fertility rate
 - (d) Replacement level



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Social Statistics

TIME ALLOWED: 2 Hrs. & 45 Mints.

Course Code: SOC-309 Part – II

MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Questions with Short answers

Marks: (4 x 5 = 20 Marks)

1. Define Standard Deviation with example.
2. What is form of normal curve?
3. What is grouped and un-grouped data
4. What is chi-square test?

Questions with Brief answers

Marks: (10 x 3 = 30 Marks)

- Q1. Find out the Median of the following values
- (I) 5, 4, 8, 3, 7, 2, 9
- (II) 18.3, 20.6, 19.3, 22.4, 20.8, 18.8.
- Q2. Explain two common advantages and disadvantages of median and mode?
- Q3. What is probability? Differentiate between rule and binominal probability.



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Social Statistics

TIME ALLOWED: 15 Mints.

Course Code: SOC-309 Part – I (Compulsory)

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCO carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Q. 1

(1x10=10)

1. The mean of a distribution is 23, the median is 24, and the mode is 25.5. It is most likely that this distribution is:
 - a. Positively Skewed
 - b. Symmetrical
 - c. Asymptotic
 - d. Negatively Skewed
2. According to the empirical rule, approximately what percent of the data should lie within $\mu \pm \sigma$?
 - a. 75%
 - b. 68%
 - c. 99.7%
 - d. 95%
3. The sum of the deviations about the mean is always:
 - a. Range
 - b. Zero
 - c. Total Standard Deviation
 - d. Positive
4. The middle value of an ordered array of numbers is the
 - a. Mode
 - b. Mean
 - c. Median
 - d. Mid Point

(P.T.O.)

5. If the standard deviation of a population is 9, the population variance is:
- 9
 - 3
 - 21
 - 81
6. Which of these represent qualitative data
- Height of a student
 - Liking or disliking of (500) persons of a product
 - Income of a government servant in a city
 - Yield from a wheat plot
7. The data which have already been collected by some one are called
- Raw data
 - Array data
 - Secondary data
 - Fictitious data
8. Questionnaire survey method is used to collect
- Secondary data
 - Qualitative variable
 - Primary data
 - None of these
9. A constant variable can take values
- Zero
 - Fixed
 - Not fixed
 - Nothing
10. A parameter is a measure which is computed from
- Population data
 - Sample data
 - Test statistics
 - None of these



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018
Examination: B.S. 4 Years

Roll No.

PAPER: Urban Sociology
Course Code: SOC-310 Part – II

TIME ALLOWED: 2 Hrs. & 45 Min.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Question #: 2

Questions with Short answers
Marks: (5 x 4 = 20 Marks)

1. Urbanism
2. Metropolis
3. Community
4. Public health as an urban issue
5. Slums

Question #: 3

Questions with Brief answers
Marks: (10x3=30) Marks)

- Q1. Define urban sociology and discuss its academic importance
- Q2. Write in detail about trends of urbanization in Pakistan.
- Q3. Highlight the main social problems of the cities in Pakistan and also suggest remedial measures to resolve those problems.



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018
Examination: B.S. 4 Years

Roll No.

PAPER: Urban Sociology
Course Code: SOC-310 Part – I (Compulsory)

TIME ALLOWED: 15 Min.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Question #: 1

(10x1=10)

1. What is one of the primary factors that draw people from rural areas to urban areas?
 - a. More open space
 - b. Heat islands
 - c. Less population
 - d. More jobs

2. The shift of a population from the countryside to cities is called.....
 - a. Infrastructure
 - b. Urbanization
 - c. Land preservation
 - d. An ecological footprint

3. Transportation systems, communication systems, water services, power supplies, schools, and hospitals are all examples of
 - a. Ecological footprints
 - b. Rural areas
 - c. Infrastructure
 - d. Land use

4. Urban sprawl increases carbon dioxide emissions by
 - a. Resulting in more tree growth
 - b. Expanding the use of public transportation
 - c. Generating more factories
 - d. Increasing the need to drive

5. Which of the following is a principle of smart growth?
 - a. Protecting wildlife habitats
 - b. Building up, not spreading out
 - c. Focusing development outside of existing cities
 - d. Creating neighborhoods that require cars to get around

(P.T.O.)

6. **Urban sprawl affects which of the following?**
- a. Pollution
 - b. Public health
 - c. Economics
 - d. All of these
7. **The approach to development LEAST likely to result in sprawl is**
- a. Strip mall development
 - b. High-density multi-use development
 - c. Leapfrog development
 - d. Low-density single-use development
8. **Which statement about sustainable cities is true?**
- a. No major cities have made significant progress toward sustainability yet
 - b. They can help improve the standard of living for residents
 - c. They are only successful in the developed world
 - d. They often help encourage sprawl
9. **Saving energy and other resources without sacrificing people's comfort is the goal of**
.....
- a. Green building design
 - b. Urban growth boundaries
 - c. Zoning
 - d. Greenways
10. **In past Pakistan's population had relatively _____ growth rate.**
- a. Low
 - b. Medium
 - c. High
 - d. High none of these



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology of Law and Human Rights
Course Code: SOC-311 Part – II

TIME ALLOWED: 2 Hrs. & 45 Mints.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Q.2 Questions with Short answers.

(4x5=20)

- i. What is Major legal system?
- ii. What is sociology of law?
- iii. What are law and social control?
- iv. What is educational law?
- v. What is the role of NGO?

Q.3 Questions with Brief answers.

(10x3=30)

- i. Write a note on "Marxism and the Law" in detail.
- ii. Define Law. Briefly explain the concept of law.
- iii. What are fundamental human rights? Can human needs, be the determinants in this regard? Discuss.



UNIVERSITY OF THE PUNJAB

Sixth Semester - 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology of Law and Human Rights
Course Code: SOC-311 Part – I (Compulsory)

TIME ALLOWED: 15 Mints.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Each MCQ carries 1 Mark. This Paper will be collected back after expiry of time limit mentioned above.

Total Marks 10 x 1 = 10 Marks

Encircle the correct option. Encircle only one option.

1. In a criminal case that goes to court, who takes action against the defendant :
 - a. The Prosecutor
 - b. The Judge
 - c. The Jury
 - d. The claimant
2. Spousal abuse is an example of a
 - a. Street Crime
 - b. Corporate Crime
 - c. Violent Crime
 - d. Nonviolent Crime
3. Societies practice social control to maintain
 - c. Formal sanction
 - d. Social Order
 - c. Cultural Deviance
 - d. Sanction Labeling
4. Which of the following is not part of the criminal justice system?
 - a. Police
 - b. Prisons
 - c. Military
 - d. Courts
5. Human Rights pertain to caring for the rights of?
 - c. Women
 - d. Minorities
 - c. Men
 - d. All of these
6. Sociological definitions of deviance consist of behaviors, beliefs, and
 - a. Records
 - b. Attributes
 - c. Realities
 - d. Conditions
7. The law which governs relationships between governments & individuals?
 - a. Public law
 - b. Criminal Law
 - c. Constitutional law
 - d. Family Law.
8. The essential function of punishment in society is:
 - c. Reform
 - d. Revenge
 - c. Affirmation of moral Standards
 - d. None of these
9. Power that people consider legitimate is known as:
 - a. Privilege
 - b. Authority
 - c. Force
 - d. Right
10. A State has the right to use force in case of
 - a. To obtain raw materials
 - b. To ensure the protection of human rights
 - c. Armed attack
 - d. None of above



UNIVERSITY OF THE PUNJAB

Roll No.

Seventh Semester 2018
Examination: B.S. 4 Years Programme

PAPER: Sociology of Health & Illness
Course Code: SOC-401

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Part A

Multiple choice question

(1*10)

1. What does the term 'mortality' refer to?
 - a. Death
 - b. Illness
 - c. Health
 - d. Morbidity
2. Which is an example of alternative medicine?
 - a. Taking a yoga class
 - b. Using bright lights to study
 - c. Taking a panadol for headache
 - d. Both a and b
3. Which theoretical perspective studies illness as lived experience?
 - a. Feminism
 - b. Postmodernism
 - c. Symbolic interactionism
 - d. Conflict
4. What are the main causes of disability in developing countries?
 - a. Conflicts and a lack of medical facilities
 - b. AIDS-related conditions
 - c. Chronic disease & long term impairments
 - d. Bad diet & lack of basic foodstuffs
5. In which century anorexia was first identified as a disorder?
 - a. 17th
 - b. 18th
 - c. 19th
 - d. 20th

P.T.O.

6. Which one of the following is stressed by materialist explanations of health inequalities?
 - a. Smoking
 - b. Drinking
 - c. Diet
 - d. Housing
7. Which one of the following is associated with the individual model of disability?
 - a. Self-help
 - b. Rights
 - c. Expertise
 - d. Experience
8. According to the World Health Organization, which of these is not a main cause of chronic disease & long term impairments in developing countries?
 - a. Poor education
 - b. Poor diet
 - c. Poor Housing
 - d. Poor sanitation
9. Which of the following is not a public health measure?
 - a. Improving water supplies
 - b. Monitoring food processing
 - c. Taking exercise
 - d. Regulating burial
10. Which one of these is not a version of the sick role as identified by Fried son?
 - a. Conditional
 - b. Modified legitimate
 - c. Unconditionally legitimate
 - d. Illegitimate



UNIVERSITY OF THE PUNJAB

Seventh Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Sociology of Health & Illness
Course Code: SOC-401

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Part B

Short Questions (4*5)

1. Define stigma and give any three examples.
2. Define chronic illness.
3. What is doctor-patient relationship?
4. Briefly explain the medical model of illness.

Part C

Descriptive Questions (3*10)

1. Explain functionalist perspective on health and the sick role.
2. Discuss the inequalities in health care system of Pakistan.
3. Define disability and briefly explain disability in contemporary and historical perspective.



UNIVERSITY OF THE PUNJAB

Seventh Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Web Survey & SPSS
Course Code: SOC-402

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

All question carry equal marks (Short Questions) 20 Marks

- Q.1 How to Select a variables for analysis?
- Q.2 what are the basic Terminology of web survey?
- Q.3 briefly explains the all available extension in SPSS?
- Q.4 why we use SPSS in research, briefly explain with solid reasoning?

All question carry equal marks (Long Questions) 30 Marks

Question No.1:

What is difference between Pearson Correlation and Linear Regression, assume a scenario and explain with expected results?

Question No.2:

- Explain the Paired Sample T-test, Crosstab Chi-Square and Write H₀ and H₁.
- A. After inferential statistics, if confidence interval is 99% and the p-value are 0.001.
- B. What would be the interpretation of above assumed scenario?

Question No.3:

- A. Design a questionnaire and comments using HTML?
- B. Define the types of web survey, its advantages and disadvantages?



UNIVERSITY OF THE PUNJAB

Roll No.

Seventh Semester 2018

Examination: B.S. 4 Years Programme

PAPER: Web Survey & SPSS

TIME ALLOWED: 30 mins.

Course Code: SOC-402

MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Question No.1: Multiple Choice Questions (Compulsory) (10x1 =10Marks)

1. The null hypothesis is always:
 - A). Proved to be incorrect by a significant result.
 - B). The hypothesis you do not believe before an experiment.
 - C). The simplest explanation for the data collected.
 - D). Shown to be highly unlikely by a significant result.
 - E). None of the above.

2. For the results of a parametric statistical test to be valid, the data should:
 - A). Not show homogeneity of variance.
 - B). be measurements on a categorical scale
 - C). Show homoscedasticity.
 - D). Be roughly normally distributed.

3. A type two error:
 - A). Is when one rejects the null hypothesis when it is in fact true.
 - B). Is when one accepts the null hypothesis when it is false.
 - C). Is always the result of bias in the sample.
 - D). Is the error of using the wrong test.
 - E). Is the error of using the same data twice.

4. If data are normally distributed:
 - A). The data are typical of the population.
 - B). The data consist of categorical data.
 - C). The probability distribution of the population is bell shaped.
 - D). The data are always positive.
 - E). The data are based on ranks.

5. If you perform a one-tailed statistical test, your hypothesis is:
 - A). That the experiment was conducted double blind.
 - B). That the difference between your groups will be in a specific direction.
 - C). Those two different measurements are unpredictable from each other.
 - D). That the variance of two measurements does not differ significantly.

P.T.O.

6. Which tag inserts a line horizontally on your web page?
- A). <hr>
 - B). <line>
 - C). <line direction="horizontal">
 - D). <tr>
7. What should be the first tag in any HTML document?
- A). <head>
 - B). <title>
 - C). <html>
 - D). <document>
8. Which tag allows you to add a row in a table?
- A). <td> and </td>
 - B). <cr> and </cr>
 - C). <th> and </th>
 - D). <tr> and </tr>
9. Which of following statements about the File ...Save As dialog are wrong ? (Choose two)
- A). By default, the file is saved as an IBM SPSS Statistics data file
 - B). You can save your data in other formats, such as Excel, Text
 - C). All variables in the data Editor must be saved.
 - D). You can choose to save only a subset of cases
10. Which of following statements about the File ...Save As dialog are wrong ? (Choose two)
- A). By default, the file is saved as an IBM SPSS Statistics data file
 - B). You can save your data in other formats, such as Excel, Text
 - C). All variables in the data Editor must be saved.
 - D). You can choose to save only a subset of cases



UNIVERSITY OF THE PUNJAB

Seventh Semester 2018
Examination: B.S. 4 Years Programme

Roll No.

PAPER: Electronic Media and Virtual Society
Course Code: SOC-403

TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Part B

Short Questions (5*4)

1. Define miracles of internet.
2. What are the components of virtual communities?
3. Define networking.
4. Briefly explain tools used in virtual communities.

Part C

Descriptive Questions (3*10)

1. Define Propaganda and its effects.
2. What is Role of Electronic Media in our society define its positive and negative effects?
3. Discuss the future of virtual communities.



UNIVERSITY OF THE PUNJAB

Roll No.

Seventh Semester 2018
Examination: B.S. 4 Years Programme

PAPER: Electronic Media and Virtual Society
Course Code: SOC-403

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Note: No Choice paper. All questions to be attempted.

Part A

Multiple choice questions

(1*10)

1. According to media scholar James Potter, people with low levels of media literacy will
 - a. Only be aware of surface messages in media.
 - b. Be more likely to misinterpret media messages. Direct mail
 - c. Work harder to decode media messages.
 - d. Be confused by varied choices of meaning in a message.
2. The term *media literacy* is best described as a person's.
 - a. ability to receive messages from print material.
 - b. degree of media consumption.
 - c. understanding of the origins of media.
 - d. understanding of how media operate and their effect on society.
3. Nokia advertisements end with the line Nokia-connecting People. This line is its
 - a. Slogan
 - b. Headline
 - c. Call out
 - d. Caption
4. Which of the following terms is used for the advertisements displayed on public transport?
 - a. Hoardings
 - b. Billboards
 - c. Vehicle displays
 - d. Portals
5. On Cartoon Network (Channel) the advertisers prefer to present the advertisements for
 - a. Women
 - b. Children
 - c. Men
 - d. General Public

(P.T.O.)

6. Principles for making virtual communities work are
 - a. Five
 - b. Ten
 - c. Seven
 - d. Nine
7. Media requirements are derived from the
 - a. Advertising appeals
 - b. Advertising objectives
 - c. Advertising channels
 - d. Advertising agencies
8. In Canada % of the Population have Internet access in their home
 - a. 30%
 - b. 60%
 - c. 70%
 - d. 40%
 - e. 50%
9. A problem of the information society includes
 - a. Technological unemployment
 - b. Electronic crime
 - c. Uneven distribution of new media
 - d. Surveillance
 - e. All of above
10. Mass media suggests communication to a large, and unknown audience
 - a. Private
 - b. Anonymous
 - c. Older
 - d. Paying
 - e. Educated



UNIVERSITY OF THE PUNJAB

Seventh Semester 2018

Examination: B.S. 4 Years Programme

Roll No.

PAPER: Conflict and Alternative Dispute Resolution TIME ALLOWED: 2 hrs. & 30 mins.
Course Code: SOC-404 MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.

Part B

Short Questions (4*5)

1. What is arbitration?
2. Define mediation and its elements.
3. Define dispute resolution.
4. Briefly explain the role of mediator.
5. Define substantive law.

Part C

Descriptive Questions (3*10)

1. Explain the ethical issues in negotiation.
2. Explain the forms and functions of mediation
3. What are the mechanisms of alternative dispute resolution?



UNIVERSITY OF THE PUNJAB

Roll No.

Seventh Semester 2018
Examination: B.S. 4 Years Programme

PAPER: Conflict and Alternative Dispute Resolution
Course Code: SOC-404

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

Note: No Choice paper. All questions to be attempted.

Part A

Multiple choice question

(1*10)

Circle (0) only one number of the most appropriate answer. Each correct answer.

1. Impasse is a point within a dispute in which:
 - i) Parties are unable to find effective solution
 - ii) People feel stuck and frustrated
 - iii) People feel angry and disillusioned
 - iv) All of the above
 - v) None of the above
2. Arbitration Act is defined as unless there is anything repugnant in the subject:
 - i) Arbitration agreement means a written agreement to submit present or future differences to arbitration
 - ii) "Award" means a arbitration award
 - iii) "Court" means a civil court having jurisdiction to decide the dispute
 - iv) All of the above
 - v) None of the above
3. The mediation conflict list (MCL) helps to:
 - i) Understand the disputants needs and goals
 - ii) Understand disputants demands, offers and settlement negotiations
 - iii) Understand disputants underlying interests and unique issues to be resolved
 - iv) All of the above
 - v) None of the above
4. to overcome impasse within the parties, the best techniques are to:
 - i) Take a break, often things get better when you return
 - ii) Ask the parties to leave aside the difficult issues and preferably discuss easy issues.
 - iii) Ask each party to explain their fears about the issues
 - iv) All of the above
 - v) None of the above

(P.T.O.)

5. The principle characteristics of arbitration are:

- i) Arbitration is consensual
- ii) Arbitration is natural
- iii) Arbitration is confidential procedure
- iv) All the above
- v) None of the above

6. There are many forum of hybrid process which include:

- i) Special master
- ii) Fact findings
- iii) Summary jury trails and mini trials
- iv) All of the above
- v) None of the above

7. The process of negotiation does not include:

- i) Agreement
- ii) Negotiate towards win-win outcome
- iii) Implementation of a course of action
- iv) One of the above
- v) None of the above

8. In any negotiation, the following elements are not important to achieve the goals.

- i) Attitudes
- ii) Knowledge
- iii) Interpersonal skills
- iv) All of the above
- v) None of the above

9. Interpersonal communication skills may include

- i) Effective verbal communication
- ii) Reducing misunderstandings
- iii) Assertiveness and dealing with difficult situations
- iv) One of the above
- v) All of the above

10. Due to the nature of interpersonal relationships, the need for mediation training and conflict resolution skills can benefit professionals in many settings, including:

- i) Hospitals and health care
- ii) Faith-based organization
- iii) Victim advocacy
- iv) All of the above
- v) None of the above