



HAILEY COLLEGE OF COMMERCE

University of the Punjab, Lahore



Combined Admission Test - M. Com/ MPhil/ MS Programs (Session 2024-2026)

Name of the Student: _____ Entry Test Roll No.: _____

Time Duration: 120 Minutes

Total Marks: 80

OBJECTIVE TYPE QUESTIONS (60 QUESTIONS 1 MARK FOR EACH)

IMPORTANT: Fill an appropriate circle **on the bubble sheet** depending on the correct answer.
Lead pencil is NOT allowed.

Section I: English/Verbal Reasoning

- Water is to well as coal is to?

A. Hill	B. Pit	C. Mine	D. Miner	E. Cultivate
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- The newly installed application sounds very _____.

A. Interest	B. Interested	C. Interestingly	D. Interesting	E. Interests
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These huge waves cause terrific damage when they crash on the shores of distant lands or continents. Under a perfectly sunny sky and from an apparently calm sea with clear weather conditions, a wall of water may break twenty or thirty feet high over beaches and seafronts, crushing houses and drowning innocent residents and bathers in its path. How are these waves formed or caused by? When a submarine earthquake occurs, it is likely to set up a tremendous amount of shock, disturbing the quite waters of the deep ocean.

- One surprising aspect of the waves discussed in the passage is the fact that they

A. are formed in concentric patterns
B. often strike during clear weather
C. arise under conditions of cold temperature
D. are produced by deep swells
E. are unclear weather conditions

Section II: Quantitative Reasoning

- If a car can travel 80 miles in 4 hours, how long will it take to travel 100 miles?

A. 5 Hours	B. 6 Hours	C. 6.5 Hours	D. 7 Hours	E. None of the above
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- At an auction an artist bought a painting for Rs. 10,000 and sold it for Rs. 25,000. By what percent did the value of painting increase?

A. 10 %	B. 90 %	C. 100 %	D. 150 %	E. 200 %
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Section III: Analytical/Logical Reasoning

- Read the information given below and answer the question that follows:
4 exams to be conducted on four days from Monday till Thursday. The exams to be conducted are English, Mathematics, Physics and Biology. Neither English nor Physics to be conducted on Thursday. Neither Physics nor Mathematics to be conducted on Tuesday. There are 3 exams conducted after Biology.
Physics exam is conducted on:

A. Monday	B. Wednesday	C. Thursday	D. Tuesday	E. Friday
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- How many people are there in the group, if it is known that while standing in a straight-line A and E are at the ends and there are 3 people in between them?

A. 4	B. 7	C. 2	D. 3	E. 5
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- I am looking at the photo of my mother's mother-in-law. How is my father related to the person in the photo?

A. Father	B. Daughter	C. Son	D. Husband	E. Daughter
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Section IV: Accounting, Finance and Economics

9. Which of the following ratios measure the efficiency of the operational activities of a business firm?
 A. Debt ratios B. Activity ratios C. Liquidity ratios D. Market ratios E. None of the above
10. A ratio which is calculated by dividing the market value per share to the earnings per share of the firm is:
 A. Earnings per share B. Price earnings ratio C. Book value per share
 D. Market book ratio E. None of the above
11. Market Equilibrium Price is given at a point where
 A. Quantity Demanded = Quantity Supplied B. Demand and Supply Curves intersect
 C. Demand and Supply forces interact D. All of the above E. None of the above

Section V: Management, Human Resource Management and Organization Behavior

12. Motivation is best defined as:
 A. high performance. B. efficient behavior.
 C. processes that account for an individual's intensity, direction, and persistence toward attaining a goal.
 D. being told to exert high levels of effort. E. None of the above
13. _____ is the process of getting activities completed efficiently and effectively with and through other people.
 A. Leading B. Management C. Supervision D. Controlling E. Planning
14. Scope of the HRM includes:
 A. Retirement and separation of employees B. HR training and development C. Industrial relations
 D. All of the above E. None of the above
15. In the service industry how many Ps comprise the marketing mix?
 A. 4 Ps B. 7 Ps C. 10 Ps D. 8 Ps E. 11 Ps

Section VI: Research Methods

16. The studies in which the researcher study the phenomenon at more than one point in time.
 A. Cross sectional study B. Longitudinal study C. Panel study
 D. Both b and c E. None of the Above
17. We use _____ to develop theories.
 A. Induction B. Deduction C. Applied research D. Descriptive research E. Both A and B
18. The first step of research is:
 A. Collecting Data B. Analyzing Data C. Decision Making D. Sampling E. Identifying a problem

SUBJECTIVE QUESTION (20 MARKS)

IMPORTANT: Give a detailed answer on the separate sheet (no extra sheet will be given).

Section VII: Subjective Question

Sample Question: It is observed that Pakistan has experienced several challenges including inflation, political instability, consistent increase in petrol prices and unfavorable exchange rate for PKR etc. in the current situation. As a scholar comment on the given scenario to report causes/reasons of these challenges and suggest suitable/appropriate corrective measures to improve the prevailing situation with examples (indicating a roadmap/action plan at individual, institutional and economy level to mitigate such challenges).