Instructions

Entry Test sample for M.Com/M.Phil/MS admission 2025

- Entry/admission test will have two parts 'A' and 'B' (total duration of the test is 90 minutes)
- Part A will be MCQs based which include English/Verbal Reasoning, Analytical Reasoning and quantitative reasoning.
- Part B will contain Business/Commerce related questions that will be subjective in nature.
- Passing marks are 50%.
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HAILEY COLLEGE OF COMMERCE
University of the Punjab, Lahore

Admission Test – M.Com/MPhil/MS Programs (Session 2025-2027)

Name of the Student: _____   Entry Test Roll No.: _____

Time Duration: 90 Minutes   Total Marks: 70

OBJECTIVE TYPE QUESTIONS (70 QUESTIONS 1 MARK FOR EACH)

IMPORTANT: Fill an appropriate circle **on the bubble sheet** depending on the correct answer.
                      Lead pencil is NOT allowed.

Section I: English/Verbal Reasoning

1. The student_____ studying at an institution when he had to return to his home country unexpectedly.
   - A. is considering
   - **B. should consider**
   - C. was considering
   - D. has considered
   - E. have considered

2. Nobody believes that investment in telecommunications _____ lose money.
   - A. has ever
   - B. would ever
   - C. had ever
   - D. **will ever**
   - E. have ever

Section II: Quantitative Reasoning

7. If the average salary of 5 employees is Rs. 30,000, what will be the total salary paid to these employees?
   - A. **Rs. 150,000**
   - B. Rs. 120,000
   - C. Rs. 140,000
   - D. Rs. 160,000
   - E. Rs. 180,000

8. A factory produces 500 units per day. If production increases by 25%, what is the new production rate?
   - A. 600 units
   - B. **625 units**
   - C. 650 units
   - D. 700 units
   - E. 750 units

Section III: Analytical/Logical Reasoning

Directions: Each question or group of questions is based on a passage, information, or set of conditions. In answering some of the questions, it may be helpful to draw a rough diagram. For each question, select the best answer choice given.

<u>(Questions 13-15)</u>
There is a family of six persons: P, Q, R, S, T, and U. Their professions are engineering, doctor, teacher, salesman, manager, and lawyer. Read the *following information carefully* and then answer the questions:

- There are two married couples in the family.
- The manager is U's grandfather, who is an engineer.
- R, the Salesman, is married to the lady Teacher.
- Q is the mother of U and T.
- Doctor S is married to the Manager.

13. What is the profession of P?
    - A. lawyer
    - B. lawyer or teacher
    - **C. manager**
    - D. doctor
    - E. none of these

14. Who are the two married couples in the family?
    - A. PQ and SR
    - **B. PS and RQ**
    - C. PT and SR
    - D. PT and RQ
    - E. none of these

15. How is P related to T?
    - A. father
    - B. grandfather
    - C. mother
    - **D. grandmother**
    - E. inadequate data

SUBJECTIVE QUESTION (30 MARKS)

IMPORTANT: Give a detailed answer on the separate sheet (no extra sheet will be given).

Section VII: Subjective Question

Question: Discuss the major challenges faced by businesses in Pakistan in the areas of marketing, accounting, and finance. In your opinion, how do factors such as inflation, tax policy, digital transformation, and consumer behavior influence these challenges? Support your answer with examples from the Pakistani market?

HAILEY COLLEGE OF COMMERCE
University of the Punjab, Lahore
Combined Admission Test - MPhil/ MS Programs (Session 2025-2027)

Name of the Student: _____   Entry Test Roll No.: _____

Program (s) in which you applied_____

Sample Bubble Sheet

Q #	A	B	C	D	E	Q #	A	B	C	D	E
1	O	O	O	O	O	31	O	O	O	O	O
2	O	O	O	O	O	32	O	O	O	O	O
3	O	O	O	O	O	33	O	O	O	O	O
4	O	O	O	O	O	34	O	O	O	O	O
5	O	O	O	O	O	35	O	O	O	O	O
6	O	O	O	O	O	36	O	O	O	O	O
7	O	O	O	O	O	37	O	O	O	O	O
8	O	O	O	O	O	38	O	O	O	O	O

Answers will be considered wrong if:

- More than one circle is filled for a single question
- No circle is filled
- A circle is filled, then crossed out, and another is filled
- A cross, tick, or any other symbol is used instead of properly filling the circle
- The answer sheet is not signed
- The roll number and/or name is not written on the answer sheet